In today’s world middle and senior level managers are faced with increasingly complex responsibilities. In order to meet this challenge they must be continually sharpening their management skills.
COURSE OBJECTIVES

The objective of this training program is to enhance leadership styles in your organization. It will focus on how to set directions, inspires team commitment and has the desire to make the right decision and so to lead others into meeting organizational goals.

The objectives of this course include:

✓ Help employees develop effective change management strategies.
✓ Apply flexibility in various leadership situations
✓ Encourage effective decision-making skills in a variety of situations
✓ Providing the skills that will enable delegates to effectively lead others
✓ Understand the importance of constructive feedback
✓ Become a change master who encourages innovative thought/behavior
✓ Set the right vision for your team, department and organization
✓ Ability to have an effect and creative problem solving strategies
✓ Flex your leadership styles when there are changes
✓ Ensure that your behavior is ethical & reflect your organization’s values

TRAINING METHODOLOGY

A combination of class lectures, case studies or examples and group discussion. The latest educational methods and strategies are employed. The course is designed to maximize delegate participation. This gives participants the opportunity to discuss with other delegates and the presenter their specific problems and appropriate solutions.
COURSE OUTLINE

LEADERSHIP EFFECTIVENESS

✓ The five leadership skills
✓ Management Functions
✓ Leadership Effectiveness and Efficiency
✓ Leadership Styles
✓ Value-based Leadership
✓ Leadership Pipeline
✓ The 6 passages of Leadership Pipeline
✓ Plan & Planning
✓ Old & New Styles of Leadership
✓ Change Management Models: Lewin’s, Kotter and ADKAR

APPROACHES TO DECISION MAKING

✓ Problem Diagnoses
✓ Four Ps - Root cause analysis
✓ Brainstorming Principles
✓ Decision-making Styles: Reflexive, Reflective and Consistent
✓ Strategic Competitiveness: Suitability, Feasibility & Acceptability
✓ SWOT Analysis, PEST Analysis and SMARTER Goals
✓ Using Technology: MIS – DSS - ESS
✓ Negotiation Skills: BATNA, WAP & ZOPA
✓ Skills of Effective Negotiators
✓ Risk Management Tasks for Leaders
THANK YOU

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DECISION MAKING PROGRAM – ADVANCED AND ROLE MODEL LEVEL

SECTOR / MANAGEMENT & LEADERSHIP

NON-TECHNICAL & CERTIFIED TRAINING COURSE